



Kameran L. Bailey 03/22/2002 05:16:28 PM

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CC

Subject: company and sector agreements

DOE and EPA are the only two agencies that got their information in on deadline. Still waiting to see the timeline from Kevine Kolevar.

Kam

------ Forwarded by Kameran L. Bailey/CEQ/EOP on 03/22/2002 05:15 PM ------



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Subject: company and sector agreements

Attached is an overview of the types of sector-wide and corporate level agreements with industry that EPA could finalize over the next several months. Please contact me if you have any questions or next steps (ph: 564-9312, fx: 565-2134)

(See attached file: EPAcompanies.doc)

- EPAcompanies.doc

## Company/Sector-wide Agreements With the Environmental Protection Agency

EPA is working with corporations in a variety of capacities that could lead to new voluntary agreements either at the corporate or sector-wide level to reduce emissions of greenhouse gases. EPA's efforts fall into the following categories:

- Building upon sector wide agreements such as the Aluminum and Semiconductor Partnership programs
- Developing new sector-wide agreements
- Adding additional companies to the new Climate Leaders Program
- Enhancing partnerships with companies already part of other voluntary programs such as Energy Star which include leading organizations across a variety of sectors who may be ready to take on more climate related commitments

The companies that EPA is working with in each of these categories are provided below.

## **Building Upon Existing Sector-wide Agreements**

EPA has existing sector-wide agreements with the following industries that have been viewed as having credible greenhouse gas reduction goals and which have been highly successful. EPA could pursue expanding these agreements.

- · Aluminum smelting industry
- Semiconductor industry
- Magnesium industry

# Developing New Sector-wide Agreements

EPA has had discussions with the following industries about developing and announcing sector-wide greenhouse gas reduction targets and believes that credible sector-wide agreements could be finalized fairly quickly.

- Cement industry
- Commercial real estate industry

#### Climate Leaders Program

EPA is actively recruiting additional companies to join Climate Leaders and to commit to inventory their emissions, establish credible greenhouse gas reduction goals, and report annually on their progress.

Current Program and Pilot	Companies in Discussion	Industries to be Actively
Partners		Recruited
Alcoa Bethlehem Steel British Petroleum SC Johnson Miller Brewing Lockheed Martin International Paper Alcan Aluminum Johnson & Johnson PSEG FPL Group Cinergy Interface General Motors Norm Thompson Outfitters Holcim (U.S) U.S. National Renewable Energy Laboratory Verizon Communications El Paso	Intel Xerox Pennsylvania Power and Light General Electric Unilever Gillette Pfizer Ford Motor IBM Chrysler Sunoco 3M Raytheon Trans Alta ChevronTexaco Caterpillar Boeing Estee Lauder Duke Energy Sacramento Municipal Utility District Detroit Edison Mirant Citgo Waste Management Seattle City Lights	Pharmaceuticals Cement Steel Aluminum Chemicals Pulp and Paper Defense and Aerospace Oil and Gas Semiconductor Food Processing Beverages Auto manufacturing

# Building Upon Energy Star and Other Voluntary Programs

EPA has partnerships with the following companies in the following industrial sectors. While some of these companies are candidates for Climate Leaders, some may be more interested in challenges such as adopting best practices or setting a greenhouse gas reduction goal based on energy savings. In a number of these sectors, EPA is already working with several leading organizations and a sector-wide agreement may be a possibility.

Auto Industry:

Ford

Mercedes

Petrochemical

ExxonMobil

Sunoco

School Sector

LA Unified Chicago Philadelphia Houston Dallas Fairfax

Jefferson County CO

Kingston, NY

Healthcare

BJC Healthcare

HCA

Tenet Healthcare Corp Quorum Health Group

Retail

BJs

Food Lion Shaws A&P Costco WalMart Target

Dollar General

Hospitality

Starwood (Sheraton, Westin)

Meristar/Felcor (across brands- Hilton, Marriot..)

Hilton

Choice Hotels (Comfort Inn, Econo Lodge, Clarion)

La Quinta Inns

Other Partners

Johnson Controls Eastman Kodak Bell South